

Message Text

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16

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 SSO-00 DRC-01 RSC-01 /015 W

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O R 260700Z JAN 74

FM AMEMBASSY JAKARTA

TO USDOC NIACT IMMEDIATE

INFO SECSTATE WASHDC 541

AMCONSUL HONG

AMEMBASSY MANILA

AMEMBASSY TAIPEI

LIMITED OFFICIAL USE JAKARTA 1104

E.O. 11652: N.A.

TAGS: BEXP, BMEP, ID

SUBJECT: MAJOR TRADE OPPORTUNITY (.59): FERTILIZER

USDOC FOR MEPD - CRAIG ATKINS

URGENT THAT FOLLOWING MESSAGE BE DELIVERED TO CRAIG ATKINS AT
HIS HOME (TEL 299-5497)
OR OFFICE (967-4331) TODAY.

1. HEGINBOTHAM AND MATZ MET SOEDARNO, DIRECTOR OF PETROCHEMICALS
FOR PERTAMINA THIS MORNING. WE ESTABLISHED THAT:

A) SOEDARNO AGREED MEET INDUSTRY TEAM O/A FEB 11.

B) SOEDARNO AGREED TO REQUEST HIS TECHNICAL PERSONNEL TO ASSIST
INDUSTRY TEAM BEFORE THAT DATE WITH NECESSARY DATA ON GAS.

C) MAIN OPPORTUNITY NOW APPEARS INVESTMENT IN FACILITIES FOR
EXPORT, PROBABLY WITH MINORITY PERTAMINA PARTICIPATION.

E. KALIMANTAN IS MOST PROBABLE GAS SOURCE LOCATION.

D) FILIPINO SECRETARY OF AG & NATURAL RESOURCES AND
INVESTMENT BOARD CHAIRMAN DUE IN JAKARTA LATE JANUARY EARLY
FEBRUARY.

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2. IN LIGHT THESE DEVELOPMENTS AND OTHER SCHEDULING CONSIDERATIONS PREVIOUSLY INDICATED, EMBASSY STRONGLY RECOMMENDS FOLLOWING TENTATIVE SCHEDULE FOR ADVANCE TEAM IF AT ALL POSSIBLE:

A) ARRIVE WEDNESDAY EVENING, FEBRUARY 6.

B) THURSDAY MORNING FEB 7 TO REST AND COORDINATE SCHEDULE;
AFTERNOON, BRIEFING BY EMBASSY AND RESIDENT LOCAL CONSTRUCTOR
COMPANY REPRESENTATIVES, ALSO WITH FILIPINO OFFICIALS.

C) FRIDAY, FEB 8, MEETINGS WITH PERTAMINA TECHNICAL STAFF
IF POSSIBLE AND WITH TVA FERTILIZER EXPERT PAUL STANGEL IN
PREPARATION FOR MEETINGS WITH SENIOR GOI OFFICIALS.

D) SATURDAY, MEETING WITH LOCAL REPRESENTATIVES OF U.S.
BANKS CONCERNING FINANCIAL AND INVESTMENT MATTERS.

E) SUNDAY, (R & R);

F) MONDAY, FEB 11 MEETINGS WITH MR. WIJARSO, DIRECTOR FOR OIL
AND GAS, MINISTRY OF MINES; AND WITH GEN. IR. AGUS SUYONO, DIRECTOR
GENERAL CHEMICAL INDUSTRIES AND DAVID GORDON, WORLD BANK (WHICH
TO PROVIDE FINANCING ONE PLANT NOW IN PLANNING STAGES).

G) TUESDAY, FEB 12, MEETING WITH SOEDARNO AND EMBASSY/USAID
FOR WRAP-UP AND DISCUSSION ON PROPOSALS.

3. EMBASSY IN TOUCH WITH LOCAL REPRESENTATIVES JENNINGS OF
FLUOR AND WILSON OF BECHTEL. WILSON ARRIVES BECHTEL SF OFFICE
JAN 27 RETURNING TO JAKARTA FEB 3 OR 4. WILSON ADVISES HE HAS
BEEN DESIGNATED TO REPRESENT BECHTEL INTERESTS DURING
VISIT OF ADVANCE TEAM. JENNINGS WAS TO TALK WITH FLUOR
LA OFFICE (EWERT) THURSDAY JAN 24.

DECLASSIFY
RECEIPT.
GALBRAITH

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Message Attributes

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